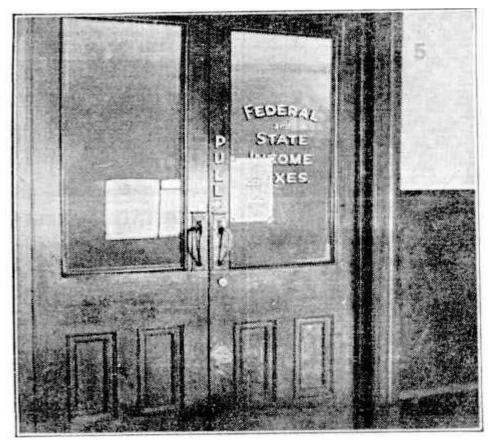
#### Income taxation by states in a federation: Allocation of business income

Peter Mellor Monash Business School

- Australia: Federal and State income taxes, 1915-1942
- Canada
- Germany
- United States
- European Union, Common Consolidated Corporate Tax Base (CCCTB)



State Taxation Department, in *Sydney Morning Herald*, 9 April 1932 (cited in Twomey 2006)



#### Structural issues I: Source v residence principles

- Interjurisdictional equity: Musgrave and Musgrave, 1972
- State personal income taxes usually on residence basis
- US state corporation taxes: developed on source basis
- Australia, 19th-20th centuries: clear focus on source principle
- Canada: provincial income tax jurisdiction where permanent establishment in the province; issue of allocation only where also a PE in another province



#### Structural issues II: Common or separate tax bases

- Common state and federal tax bases often proposed to facilitate joint collection by single tax agency, e.g., Canada
- US Multistate Tax Commission maintains suggested uniform model
- Australia, 1923-1942: joint collection by the States (except WA, where by Commonwealth, and taxpayers with income in more than one State)
- Common bases however also impose democratic cost where substantial government spending programs ('tax expenditures') included in base; 'endowment effects' may also then constrain state autonomy
- Common bases may also lock states into federal deficit/surplus stance



# Structural issues III: Separate accounting v formula apportionment

- Large literature on relative merits, and sustainability of ALS in globalised economy with large multinationals and intangible property
- Commentators have noted formula apportionment will not solve separate issue of deferral of genuine active income of foreign subsidiaries
- Early 20th century, US state income taxes favoured separate accounting (still available in some states)
- 1922: US NTA committee recommends state FA (Burbank, Haig et al) while League of Nations proceeds with ALS internationally (e.g. Mitchell B Carroll 1933)



# Structural issues IV: Unitary combination or separate entities

- Unitary combination: California, 1930s due to use of Nevada distribution companies by Hollywood film producers
- Unitary business: 'common enterprise'
- 1983: Container Corp case confirmed combination could extend to foreign affiliated entities led to protests and threats of retaliation from other countries incl. UK and Australia
- 1994: Barclays Bank plc case confirmed worldwide unitary combination within state constitutional power subject to federal gov't override
- 'Water's edge' limitations provided by states, optionally for taxpayers



# Allocation of business income: Australian historical approaches



(Treaties IBFD)

- Tasmania, 1880 (Feb and Nov): s'holders on Tas register
- South Australia, 1884: separate accounting
- Queensland, 1890: average capital employed in Queensland assets
- Victoria, 1895: receipts (non-banks), assets and liabilities (banks)
- 1929: development of 'profit split' methodology, 67:33 m'fering, sales
- 1935: sales apportionment held valid under s 92 Aust'Asian Scale
- 1937: wide test for nexus to States confirmed BHP South



# Allocation of business income: US state approaches



- Traditional 'three-factor' formula: sales, assets and payroll, also adopted in Uniform Division of Income for Tax Purposes model, 1957
- More recent trend to overweight sales, or use sales only to encourage manufacturing? Wide latitude from courts: 'fair apportionment'
- Sourcing of receipts from services: place of performance vs 'market source' rules (delivery, customer location or use)



## Allocation of business income: Canadian approach



- Where PE in one province, 'whole of ... taxable income' deemed attributable to that province – includes non-PE business income in other provinces (residence approach); also foreign branch income of resident corporations? (cf nexus). Taxable income of non-resident corporations limited to Canadian income (reg 413(1)(b))
- FA system used where taxpayer has PE in more than one province
- General rule, revenue and payroll formula (equal weighting)
- Special rules: e.g., banks (1/3 payroll, 2/3 loans and deposits), railways (1/2 track miles, 1/2 gross ton miles)
- Quebec: own DTA with France (1987)



## Allocation of business income: Germany



- PIT and CIT imposed under federal statutes, but both are shared with the Länder under constitutional rules (PIT, 42.5:42.5:15) (CIT 50:50)
- PIT and CIT collected and administered by the Länder
- 4-stage horizontal fiscal equalisation rules apply
- Stage 1: underlying entitlement to tax shares determined according to residence (PIT) and business conducted in state (CIT)
- CIT Allocation Law, 1969 (Zerlegungsgesetz): appears to be based on wages



# Formula apportionment: EU proposals



- Harmonisation of Member State company taxes entered debate after completion of EU monetary union on 1 January 1999: 'CCCTB'
- 2011 EC report proposed three-factor formula apportionment: sales, assets and labour (equally divided: wages and number of employees)
- 2012 amendments, 10:45:45 sales, labour and capital
- 2016: renewal of proposals?
- Institutional issues: EU, OECD, UN

